**Board of Directors Meeting**

**November 3, 2022 6-8 pm**

1. **Call to Order/Roll: 6:02 pm**

Present: Ildi Laczko-Kerr, Shannon Collins, Seth Zimmerman, Lindsey Gray,

Ashley Larson (joined at 6:09 pm), Tim Harris; Craig Scheinerman, Harvey Bedolla

Not present: Pam Lang, Katy Cavanagh, James Walker

1. **Call to the Public – none**

1. **Consent Agenda**

Motion to approve Consent agenda by Craig Scheinerman; second Shannon Collins; unanimously approved

* 1. Approval of September 12, 2022 meeting minutes
  2. Approval of October 8, 2022 meeting minutes
  3. Community/Family Outreach Report (Obj #1, Goal #3)
  4. Fundraising/Marketing Committee Report (Obj. #3, Goals #1-3)
  5. President’s Report

1. **Discussion/Action Items**
   1. Resolute Non-Profit Consulting/Grants Presentation from Jacquelyn Ahrenberg
      * Per Craig: understanding we are not at a per-month retainer, what is the proposed cost for research? Research is likely not necessary for 5 grants. Per Jacquelyn, it would just be writing up for the per proposal price. 30% success rate is industry standard. Discussion on types of grants that will be applied for. $2,500 for list of grants for matrix.
   2. Fundraising Updates (Obj #3, Goal #2)
      * Per Ashley, update on golf tournament. Focused exclusively on that for now. If sponsors aren’t giving now, we are keeping them up to date for future lists. Golf tournament is sold out and has a waitlist. By getting more sponsorships we are losing out on foursomes. May be something to think about in terms of expansion next year. Content for shirts is due by the end of next week. Need raffle items. We have 5-6 solid raffle baskets. She would like 10-12 raffle baskets. Seth has a few raffle prizes in the works. 11/19 would be a great deadline for getting raffle items. Total of 10 sponsorship foursomes.
      * Per Craig, still going to do something with Chuck’s daughter. Per Tim, it wont happen until after the first of the year.
      * Per Harvey, update on potential donor for next year – 10% of Saturday sales. Also working with a pharmaceutical company. Willing to sponsor. Honda is still willing to service van.
      * Per Seth, nothing new on tax credit.
      * Per Ildi, $583.68 from Kendra Scott. Received the tax printing
      * Ildi will be sending in kind donation form to everyone.

* 1. Events Updates (Obj #1, Goal #3)
     + President update:
       1. Working on a grant – wants to know why we did not qualify last year.
       2. Will touch base with Ildi re camp director position.
       3. Working tomorrow to clean out connex at Craig’s.
       4. March 25, 2023 casino night at children’s museum. Working on catering costs. $1,000 minimum. Beer and wine drinks with soda and water. Queen of Hearts $2644 (100 to 150 people). How many people do we want to attend event? Children’s museum can handle a few hundred people. Discussion on event. 7-11 time at Children’s museum. $2,500 for venue. Heavy appetizers for the food. Small volunteer needs – check in and raffles. Discussion on security – probably provided by Children’s museum. Budget is likely $10,000
       5. Camp director update. Reached out to some organizations. It is out there. Just waiting to hear back. There is only one application right now. Lodestar is $45 to post because there is a stipend. Need to send to local childhood cancer organization too.
  2. Finance Report (Obj #3, Goal #1)
     + Revenues & Expenses update from Craig. October $10k in deposits and 10k in expenses. Negative cash flow of $74k. Stipends have been paid.

* 1. Draft FY23 Budget for Committee (Obj #3, Goal #1)
     + Budget committee is meeting starting Monday.
     + Discussion on breakdown of budget and topics to include.
     + Per Seth – discussion re grant line item. There is a placeholder right now. Might be worth dividing camper recruitment/volunteer recruitment.
     + Per Ashley – committees need to come up with budgets. Committee chairs create an outline for the approval process.

1. **Future Agenda Items**
   1. Board Self-Evaluation
   2. Budget Approval
   3. Camp director update/camp leadership
2. **Meeting Closing** 
   1. Review action items from meeting
   2. Next Board meeting
      1. Thursday, December 1, 2022 6pm-8pm (virtual)
3. **Adjournment****: 7:49 pm**